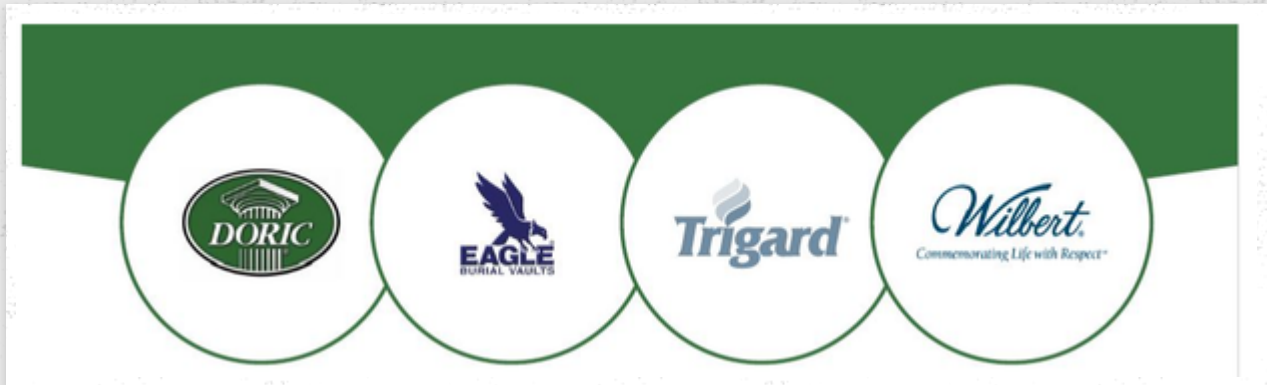


# NCBVA

NATIONAL CONCRETE BURIAL VAULT ASSOCIATION | MARCH 2022



## A WORD FROM THE NCBVA PRESIDENT

Happy New Year! Can I still say that? Let me first commend everyone for the work you've done to work through the pandemic. I hope the guidance from NCVBA and the suggested graveside practices were helpful to all of you.



Are you taking advantage of all the membership options available to you? If you haven't joined our quarterly conference calls with our legal counsel Poul LeMasters, you should! Poul always offers a unique perspective of issues affecting our businesses.

The board has finalized an updated certification process, so please take the time to get certified. It's beneficial, and you will likely learn something new!

I will be attending the ICCFA ANNUAL MEETING in Las Vegas March 22-25. If you plan to attend, [please reach out](#) so a board member can buy you a drink and personally thank you for the support.

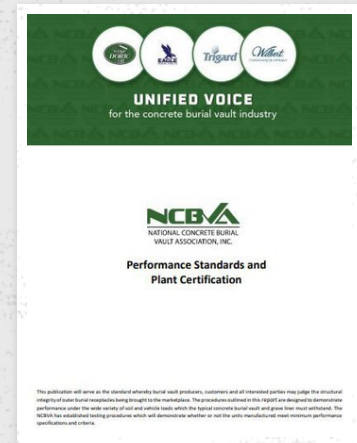
I wish you continued success in 2022. Please stay in touch.

Sincerely,

## NEW STANDARDS MANUAL RELEASED

NCBVA recognizes its leadership role in funeral service to continually research and develop, then specify and promote, minimum performance standards for the burial vault industry. The latest revision of the [NCBVA Performance Standards and Plant Certification Manual](#) is available at [NCBVA.org](#) and includes cosmetic changes as well as:

- Clarification of burial vault versus liner
- Update of links and resource docs
- Removal of disinterment items
- Removal of scoring mechanism for certification visits



## THE IMPORTANCE OF A UNITED VOICE

### NCBVA: A United Voice among Burial Vault Manufacturers



Ryan Thogmartin joins NCBVA Legal Counsel Poul Lemasters to discuss issues that impact burial vault manufacturers (standards, prohibitions, regulatory issues, OSHA, etc.) and the importance of a united voice through NCBVA:

- Brief history of NCBVA
- The importance of standards including Performance Standards and Plant Certification
- Prohibitions and the recent Restraint of Trade lawsuit

- Regulations where NCBVA was instrumental in aiding the industry, including Crane Operator Certifications, OSHA, and Silica Standards

## HAVE QUESTIONS ABOUT EMPLOYER COVID PROTOCOL?

Save the date for the next legal call with Poul Lemasters on **THIS THURSDAY, March 10 at 2:00pm ET**. COVID is still here, and as an employer, you are still dealing with what you can, should, and must do for COVID protocol. [Register](#) for the 30-minute no-charge Q&A call to get answers to the questions you have and help clear a path for what is happening right now!



Missed the legal briefing on this topic? [Read the article here.](#)

## DID YOU MISS THE LAST LEGAL CALL ON HOW TO SELL YOUR VAULT BUSINESS?

NCBVA members have access to the recordings of the legal calls. Listen to "How to Sell Your Vault Business" through the [members only page](#). [Email us](#) if you need access.

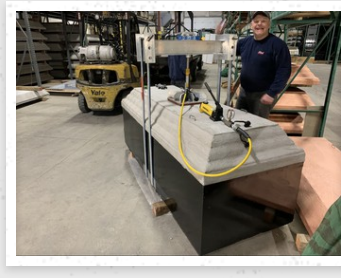


## PLANT CERTIFICATIONS

NCBVA Certification is valid for 5 years. When did one of our experienced *Concrete Specialists* last visit your vault plant? [View the directory to see if your plant is up to date with certification.](#)

Read [complete details](#) or contact [info@ncbva.org](mailto:info@ncbva.org) to schedule a certification visit.

As a reminder, if you are a Doric plant, Doric HQ will cover the certification costs (except for the \$125 cylinder testing).



**SCHEDULE A CERTIFICATION VISIT**

## MEET OUR CONCRETE SPECIALISTS



**Patrick Lewandowski:** Patrick has 31 years of industry experience and education in civil engineering construction materials working directly in the cement, ready-mix, governmental specification, mining, tunneling, precast, and macro-synthetic fiber industries.

**Mike Barry:** Mike has worked in the concrete industry since 1978, in QC and operations. He is certified as concrete field technician, flatwork finisher, pervious concrete installation technician, compressive strength testing, windsor probe testing, and nuclear density testing.



## CERTIFIED PLANT LOGO

Certified plant? Let your customers know about it! [Request](#) the new **Certified Plant logo** and add it to your vehicles, website, and/or other marketing materials.



## OUR CONDOLENCES

It's with heavy hearts that we share the passing of concrete specialist and long-term NCBVA advocate, [Craig Anderson](#). Craig's dedication to NCBVA and passion for concrete mix design will be missed. We extend our deepest condolences to his family.



## MEMBERSHIP BENEFITS

Every major brand affiliation of concrete vault manufacturer is represented as a member of the organization. As an association, the NCBVA represents groups that provide 90% of all outer burial receptacles interred within the boundaries of its membership.

### WHY YOU SHOULD JOIN:

- 3 articles/year on a trending legal topic
- 3 Q&A conference calls with NCBVA legal counsel
- Ready-to-use legal templates such as:
  - disinterment legal form
  - social media policy sample
  - employee handbook including a write-up of the 10 key elements
  - job application form
- Access to NCBVA plant certification program with a concrete specialist
- Quarterly email updates on industry news and education
- Unified voice of the industry to address industry regulations

**Single-Site Membership - \$450**

**Vendor/Supplier - \$450**

**Multi-Site (manufacturing) Membership - \$1,000**

## JOIN NCBVA - THE UNIFIED VOICE

### EXECUTIVE TEAM



Jeffrey Hardy  
*President*



Dan Welzenbach  
*Vice President*



Greg Tilley  
*Treasurer*

### DEALER INCENTIVES TO JOIN NCBVA



**JOIN/RENEW NCBVA MEMBERSHIP  
AND RECEIVE A \$225 CREDIT!**

Doric will credit any dealer \$225 towards  
their NCBVA membership dues.

Email Robin: [rtrout@doric-vaults.com](mailto:rtrout@doric-vaults.com)



**JOIN/RENEW NCBVA MEMBERSHIP  
AND RECEIVE A \$225 CREDIT!**

Eagle will credit any dealer \$225 towards  
their NCBVA membership dues.

**Email Dave: [dl@eagleburialvault.com](mailto:dl@eagleburialvault.com)**



**JOIN NCBVA FOR 50%\* OFF  
TRIGARD LINERS AND COVERS!**

Special offer is valid for the first 20 dealers and  
up to 20 brown liners and covers.

Promotion details expire August 1, 2022.

*For new NCBVA members only.*

*"Serving as an NCBVA board member over the past 12 years, I've  
seen first-hand the impact this organization and its members  
have on our industry standards. We are glad to help contribute  
to their growth."*

*-Blake Swinford, Project Manager.*

**Email Blake: [blakes@trigard.com](mailto:blakes@trigard.com)**



**JOIN/RENEW NCBVA MEMBERSHIP  
AND RECEIVE 50% OFF WFSI REGISTRATION\* FEES!**

\*WFSI will apply a 50% discount towards attendance  
at QC School, WFSI meeting, or sales meeting.

*Applicable towards 2022 or 2023 meetings*

**Email Dan: [danwelzenbach@wilbert.com](mailto:danwelzenbach@wilbert.com)**

**DOWNLOAD/PRINT NCBVA MEMBERSHIP FORM**

**MEMBER LOGO**

Add the **new NCBVA Member 2022 logo** to your website. [Send us an email](#) and we will respond with the logo, ready to insert to your marketing materials.

View all [members](#).



**LIKE US ON FACEBOOK**



**PRINT THE NEWSLETTER**

[Download/Print](#) a copy of this newsletter and share it with others who may be interested.



## FORWARD TO A FRIEND





Feel free to **forward this newsletter to a colleague**. They can join NCBVA or sign up for upcoming communication on the [NCBVA website](#).

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## NATIONAL CONCRETE BURIAL VAULT ASSOCIATION

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